

### Price Overview

The scope of our services goes far beyond mere price optimization. You get a comprehensive software solution at fair prices.

With our dynamic graduated prices, we offer you a fair pricing model.

You save money and do not have to commit to a rigid billing model.

## **General information**

### How will the costs be billed?

- Monthly at the end of the accounting period
- O Dynamic scaling according to sales
- Free usage possible until your contract with the existing repricer expires

Monthly fees are charged on a sliding scale for sales. The number of sales is calculated across all registered marketplaces within the SnapTrade account. Each product (ebay repricing, Amazon repricing, BuyBox-MAX, FBA controller or ShopSPY) is calculated separately.

### What are the payment methods?

• SEPA direct debit

At the end oft he accounting period, your invoice will be sent to you by email. The invoice amount will then be collect from your business account by SEPA direct debit. You only pay for what you have actually used and you don't have to spend your claim before you

have earned it.

### How is the number of sales determined?

Your order contains: 2x articles A and 1x article B

\*The accounting is based on the sales achieved in the last 30 days. The sum of the sales positions is used for the classification in the corresponding scale.



### **Prices**

(valid from 01.01.2021) The current price information on our website applies.

## Amazon Repricing

All prices plus VAT at the statutory rate.

#### Monthly fees:

MONTHLY SALES PER SELLER	3 MONTHS	12 MONTHS
< 1000	40,00 €	32,00 €
< 2.500	80,00 €	64,00 €
< 5.000	128,00 €	102,00 €
< 10.000	205,00 €	164,00 €
< 20.000	328,00 €	262,00 €
from 20.000	0,016 € / sale	0,013€ / sale

Contract period: Repricing for Amazon can be booked as a 3-month or a 12 month contract.

All prices plus VAT at the statutory rate.

MONTHLY FEES PER MARKETPLACE*	INCLUSIVE MARKETPLACE	EACH FURTHER MARKETPLACE
	1	9,00 €

\* The monthly marketplace fee applies to all active marketplaces at the time of billing.

Billing example: Basic fee 12-month contract period

1st	marketplace Germany:	1,500 sales
2nd	marketplace Great Britain:	30 sales
3rd	marketplace France:	20 sales

#### Total: 1,550 sales + 2 additional marketplaces

#### → 64,00 per month Amazon Repricing Fee + 18,00 € Marketplace Fees

SnapTrade is offered with both a 3-month and a 12-month contract period – so you can have more 20% save up. This gives you the flexibility to weigh the risk of the contract against the higher fees and to express your trust in us with a 12-month contract period. In return, we thank you for your loyalty with the discount. The user contract for the SnapTrade price optimization is automatically extended by the duration of the contract period originally selected (3 or 12 months). To terminate the contract, send us the written notice of termination 30 days before the end of the respective billing period by email, fax or post.



# BuyBox-MAX Strategy

The BuyBox-Max strategy is an optional part of our SnapTrade Repricing and can be booked if required.

All prices plus VAT at the statutory rate.

MONTHLY FEE PER ARTICLE	MINIMUM FEE
0,03 €	30,00 €

**Contract term:** The BuyBox-MAX Strategy can be booked as a 1-month contract.

You can book the BuyBox-MAX strategy comfortably in SnapTrade in addition to your existing contract. The contract period is 1 month. The first month is charged pro rata, depending on the billing period. The contract period is automatically extended by 1 month. To terminate the contract, send us the written notice of termination 30 days before the end of the respective accounting period by email, fax or post.

## Amazon B2B

Amazon B2B is an optional part of our Amazon Repricing and can be booked if required.

All prices plus VAT at the statutory rate.

MONTHLY SALES PER DEALER	1 MONTH For a 3-Month-Contract*	1 MONTH For a 12-Month-Contract*
< 1000	<b>40,00 €</b> monthly	<b>32,00 €</b> monthly
< 2.500	80,00 € monthly	<b>64,00 €</b> monthly
< 5.000	128,00 € monthly	<b>102,00 €</b> monthly
< 10.000	205,00 € monthly	<b>164,00 €</b> monthly
< 20.000	<b>328,00 €</b> monthly	262,00 € monthly
from 20.000	0,016 € / sale	0,013€ / sale

\*The prices for Amazon B2B depend on your contract term for SnapTrade Amazon repricing. This means that the costs vary depending on whether you have booked Amazon Repricing for 3 months or 12 months. You can optionally add Amazon B2B to your existing Amazon Repricing contract.

**Contract term:** In order to use SnapTrade Amazon B2B, you must first book Amazon Repricing. The contract term for Amazon B2B is 1 month. You can optionally add Amazon B2B to your existing contract for Amazon Repricing in SnapTrade. To terminate the contract, send us the written notice of termination 30 days before the end of the respective billing period by email, fax or post.



# ASIN-Advisor

The ASIN-Advisor is INCLUSIVE for users of Amazon Repricing.

# ebay Repricing

All prices plus VAT at the statutory rate. **Monthly fees:** 

MOTNHLY SALES PER SELLER	3 MONTHS	12 MONTHS
< 200	40,00 €	32,00 €
< 500	80,00 €	64,00 €
< 1.000	128,00 €	102,00 €
< 2.500	205,00 €	164,00 €
< 5.000	328,00 €	262,00 €
from 5.000	0,066 € / sale	0,053€ / sale

**Contract term:** Repricing for ebay can be booked as a 3-month or 12-month contract.

SnapTrade is offered with both a 3-month and a 12-month contract period – so you save 20%. This gives you the flexibility to weigh the risk of the contract against the higher fees and to express your trust in us with a 12-month contract period. In return, we thank you for your loyalty with the discount. The user contract for the SnapTrade price optimization is automatically extended by the duration of the originally selected contract period (3 or 12 months). To terminate the contract, send us the written notice of termination 30 days before the end of the respective accounting period by email, fax or post.

In the first 3 months only those sales are calculated, the articles of which are price-optimized by SnapTrade.



# **ShopSPY**

All prices plus VAT at the statutory rate

MOTNHLY FEE PER ARTICLE PER SALES PLATFORM*	MINIMUM FEE
0,10 €	50,00 €

\*with active repricing

#### Contract term: ShopSPY can be booked as a 1- month contract.

You can book ShopSPY comfortably in SnapTrade in addition to your existing contract. The contract period is 1 month. The first month is charged pro rata, depending on the billing period. The contract period is automatically extended by 1 month. To terminate the contract, send us the written notice 30 days before the end of the respective billing period by email, fax or mail.



